

Bonus scheme for passenger growth

The aim of the scheme is to reward airlines contributing to passenger growth for the Avinor group and is valid from January 1, 2011.

Companies that wish to participate in the scheme must notify this in writing to billing@avinor.no.

A bonus is awarded for each additional departing passenger from one calendar year to the next, based on the number of passengers for which passenger charge is payable.

The bonus is 25 kroner (NOK) per departing international passenger and 12,50 kroner (NOK) per departing domestic passenger. The company being invoiced passenger charges for the flight (aircraft owner, subsidiarily aircraft operator) is the beneficiary for receiving the bonus. Bonus calculations and payments will be made after the end of the calendar year.

The scheme encompasses all Avinor airports and the passenger growth is calculated based on each company's total passenger number on all Avinor airports combined for one full calendar year compared to the previous year.

The scheme is valid for scheduled traffic only, not charter.

Passengers on routes currently receiving start up aid for new routes will not be included in the calculation.

Avinor reserves the right to not acknowledge passenger growth due to change of operator on an existing route, hereunder the transfer of a route between airlines in the same alliance or with partially common ownership, or passenger growth following company take-overs.

A group of companies may apply to be treated as one unit for the purpose of calculating the bonus. Calculated bonus for the unit will be distributed to the individual companies pro rata according to their individual passenger growth figures. Such applications must be made in writing to billing@avinor.no and must be confirmed by all participating companies.

Avinor reserves the right not to pay bonus to companies towards which Avinor has overdue claims.

Avinor may at a later stage change the percentage passenger growth required to receive a bonus. For the year 2011, bonus is awarded for growth above 0%. For 2012, bonus will still be awarded for growth above 0 %.

Companies with a yearly passenger growth of less than 500 passengers will not be awarded a bonus.